BEFORE THE PUBLIC UTILITIES COMMISSION OF THE STATE OF HAWAII

In the Matter of the Application of)

ROBERT'S TOUR AND TRANSPORTATION, INC. and CARRY ALL, INC.

For an Order Authorizing an Encumbrance on Property, Pursuant to Subsection 271-18(b), HRS.

DOCKET NO. 2006-0461

DECISION AND ORDER NO. 23611

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ATTEST: A True Copy KAREN HIGASHI Chief Clerk, Public Utilities State of Hawaii. Commission,

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Encumbrance on Property, Pursuant to Subsection 271-18(b), HRS.

Docket No. 2006-0461 Decision and Order No. 23611

DECISION AND ORDER

By this Decision and Order, the commission approves ROBERT'S TOUR AND TRANSPORTATION, INC. ("Robert's")¹ and CARRY ALL, INC.'s ("Carry All")² (collectively, "Applicants") request to encumber property used for regulated transportation services, as described in its application filed on October 10, 2006, as supplemented on December 28, 2006, August 8, 2007, and August 21, 2007.

¹Robert's is a common carrier of passengers by motor vehicle over irregular routes on the islands of Oahu, Maui, Hawaii and Kauai in the 1-to-7, 8-to-25 and over-25 passenger classifications, pursuant to certificate of public convenience and necessity ("CPCN") number 821-C.

²Carry-All is a common carrier of property by motor vehicle authorized to operate in the general commodities classification on the island of Oahu, under CPCN no. 174-C.

Background

2006,3 By application filed on October 10, 28, 2006 supplemented December ("Application"), on Applicants requested commission approval to encumber property regulated transportation services to purchase of stock in Applicants' parent the company, Robert's Hawaii, Inc. ("Robert's Hawaii"), by its employees through an employee stock ownership plan ("ESOP"). By Decision and Order No. 23175, filed on December 29, 2006, the commission to Hawaii approved Applicants' request, pursuant Revised Statutes § 271-18(b).

By letter dated August 8, 2007, Applicants informed the commission that they had "satisfied most of the several steps necessary to satisfy [the] requirements of lenders and other governmental agencies" but that "[o]ne remaining aspect of the transaction [] require[d] this Commission's confirmation." According to Applicants:

³In connection with its Application, Applicants filed a Request for Waiver Associated With an Application for Approval to Encumber Property on November 22, 2006, seeking to waive the requirements of Hawaii Administrative Rules §§ 6-61-101(a)(3)-(5), 6-61-101(b)(2)-(9) except (4), 6-61-105(b) and (c), 6-61-75(a)(1)-(7), and 6-61-75(b)(1)-(2). As there appeared to be no legal basis to support the waiver request, the commission denied the request.

The Division of Consumer Advocacy, Department of Commerce and Consumer Affairs ("Consumer Advocate") declined to participate in this proceeding. <u>See</u> Consumer Advocate's Statement of Position, filed on December 13, 2006.

^{&#}x27;Applicants' letter dated August 8, 2007, at 1.

In the original application, it was anticipated that Wells Fargo Foothill would be the lender of approximately \$100 million. Because the transaction required refinancing, the existing lender (GECC) was necessarily involved and when involved, did step forward with a proposal which requires less borrowing at a favorable rate, and with other terms substantially the same as those set forth in the December 8, 2006 application.

All of the public benefits associated with an ESOP remain intact. Significantly, with the original ESOP financing, Roberts' cash flow improved approximately \$674,000.00, annually, over status quo; with a new lender and revised terms, Roberts' cash flow will improve approximately \$1.85 million annually.

Applicants' letter dated August 8, 2007, at 1.

Applicants requested that "upon review of this correspondence and due deliberation, the [c]ommission provide the undersigned written confirmation that the [c]ommission's December 29, 2006 approval of the ESOP transaction, generally, and the [c]ommission's approval to encumber regulated assets, in particular, remain intact and in full force and effect. With such written confirmation in hand, it is anticipated . . . that the ESOP financial closing will occur by the end of August 2007."

On August 21, 2007, Applicants supplemented their August 8, 2007 letter to note a change in one of the lenders.

II.

Discussion

As an initial matter, the commission is unable to confirm "that the [c]ommission's December 29, 2006 approval of

۴<u>Id.</u>

the ESOP transaction, generally, and the [c]ommission's approval encumber regulated assets, in particular, remain intact and in full force and effect," as requested by Applicants. In Decision and Order No. 23175, filed on December 29, 2006, the commission approved "Applicants' request to encumber property used for regulated transportation services as described in its application filed on October 10, 2006, as supplemented on December 28, 2006." Since the terms of the financing transaction described by Applicants have changed, the commission is required to review the new terms, as described in Applicants' August 8, 2007 and August 21, 2007 filings.

Haw. Rev. Stat. § 271-18(b) states in relevant part:

motor carrier shall sell, lease, assign, mortgage, or otherwise dispose of, or encumber the whole or any part of its property necessary or the performance of transportation useful in services for the public or any certificate of public convenience and necessity or permit; nor shall any motor carrier, by any means, directly or indirectly, merge or consolidate its property, certificates of public convenience and necessity or permits, or any part thereof, with any other carrier, without first having secured from the public utilities commission an order authorizing it so to do. Every such sale, lease, assignment, mortgage, disposition, encumbrance, merger, or consolidation, made other than in accordance with the order of the commission authorizing the same is void.

Haw. Rev. Stat. § 271-18(b).

Here, the commission has already approved Applicants' request to finance the purchase of stock in Robert's Hawaii by its employees through an ESOP. And, according to Applicants, the

Decision and Order No. 23175, filed on December 29, 2006, at 3 (emphasis added).

changes to the financing terms as described by Applicants in their August 8 and 21, 2007 filings, are more favorable to Applicants. As such, based on the statements contained in the Application, and the competitive nature of the motor carrier industry, the commission finds that the proposed encumbrance is consistent with the public interest. However, the commission reserves the right to impose terms and conditions in the future if required by the public interest.

III.

<u>Orders</u>

THE COMMISSION ORDERS:

Applicants' request to encumber property used for regulated transportation services as described in its application filed on October 10, 2006, as supplemented on December 28, 2006, August 8, 2007, and August 21, 2007, is approved.

PUBLIC UTILITIES COMMISSION OF THE STATE OF HAWAII

Ву

Leslie H. Kondo, Commissioner

APPROVED AS TO FORM:

Stacey Kawasaki Djou Commission Counsel

2006-0461.eh

CERTIFICATE OF SERVICE

I hereby certify that I have this date served a copy of the foregoing <u>Decision and Order No. 23611</u> upon the following parties, by causing a copy hereof to be mailed, postage prepaid, and properly addressed to each such party.

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Karen Higashi

DATED: AUG 2 4 2007